

# Bringing you more flexibility

*Important Information relating to the  
Investment Funds – Class A*



IMPORTANT INFORMATION | SEPTEMBER 2019



*To provide more flexibility for our clients, we are changing the way investors in the Investment Funds – Class A pay for advice.*

Currently, the fee you pay for the management of your investment products and for your ongoing financial advice are charged as a single fee.

To help you understand your fees, from 2013 your annual statements have broken down your total fee into approximate advice and product components. So you would have seen how much you pay for advice in your previous statements.

On 30 November 2019, we are changing the way we charge for advice, so that what our members pay for advice is even clearer. Instead of including the cost of advice within the Management Fees, we will be charging it as a separate fee.

### **Why the change?**

Feedback from our clients has told us that our fees could be easier to understand. We also want to provide you with more choice and clear information about the services we provide and the fees you are charged. By separating out ongoing financial advice costs, you now have greater choice in determining the right services that suit your needs.

### **What does this mean for you?**

If you have been accessing the ongoing advice available to you, there will be no change to your current advice arrangements, including your relationship with your financial planner. You will continue to receive the same tailored financial advice, your annual appointments will continue in line with your usual review timing, and you will continue to have the same access to your

planner should you have any questions or if your circumstances change. Your total fees will also stay the same. If you wish to change your advice arrangements, you can do so at any time.

If you have not been taking advantage of the ongoing advice available to you or have previously told us that you no longer wish to receive ongoing advice, your ongoing financial advice fee will be automatically turned off. This means you will no longer receive or pay for ongoing financial advice and the total fees you pay will be less. If you wish to continue to access ongoing financial advice, you can do so at any time by calling 1800 841 877 and we can discuss the options available to you.

Note that as part of the advice you have previously received, your planner may have made personalised investment recommendations around your exposure to various asset classes, varying levels of risk, and cash flow and drawdown strategies that are designed to help you stay the course throughout your retirement. These recommendations are most effective when reviewed on a regular basis with your planner, and may become unsuitable over time if they are not reviewed.

Regardless of what you elect to do around accessing financial advice, the new fee structure will have no impact on your investment preferences, pension payments (if applicable) or beneficiary nominations. You will continue to have access to high quality, specialist retirement investment products designed to help you meet your financial retirement goals.

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**StatePlus Investment Funds – Class A (Investment Funds – Class A)** are issued by State Super Financial Services Australia Limited (ABN 86 003 742 756, AFSL 238430) (**StatePlus**). StatePlus is part of the First State Super group and is the responsible entity of the registered managed investment schemes which comprise the StatePlus Investment Funds – Class A. StatePlus is also the provider of financial advice.



*If you've got any questions, we are here to help.  
Call us on 1800 841 877 between 8:15am and 8:15pm (AEST),  
Monday to Friday.*

## Understanding the new fee structure

The product fees you pay can be broadly categorised into two types:

- **Fixed fees** – which are set by the trustee and include Management Fees.
- **Variable fees** – these fees vary year to year due to changes such as fund performance, market conditions and costs in the underlying investments. Variable fees include performance fees, government costs and levies, and indirect costs.

### Changes to what's included in the fixed fees

On 30 November 2019, instead of including the cost of ongoing advice within the Management Fees, we will charge it separately. As a result, the Management Fees will go down by 0.75%.

If you are currently accessing ongoing financial advice and continue to receive this service, fees for ongoing advice will be charged as a transaction on your account as follows:

Combined account balance (including linked accounts)	Ongoing Advice Fee (including GST)
First \$1,000,000	0.75% p.a.
Next \$200,000	0.25% p.a.
Over \$1,200,000	0% p.a.

## We're closing the Investment Funds – Class A to new accounts

From 30 November 2019, the Investment Funds – Class A will be closed to new accounts. Clients already invested in the Investment Funds – Class A will be able to make further contributions and switch between funds.



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## Any other questions?

We're here to help. If you have any questions,  
call us on 1800 841 877 between 8:15am and 8:15pm (AEST),  
Monday to Friday.



### Contact us

If you have any questions about the products  
or services provided by StatePlus please  
contact your local regional office.



[www.stateplus.com.au](http://www.stateplus.com.au)



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